This is Sobi

Investor presentation

July 2025



Forward-looking statements



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Sobi: Global biopharma company developing and commercialising rare disease therapies





Clear strategy with proven execution:

- Identify: Successful BD track record building pipeline via partnerships and acquisitions
- Unlock: Deep clinical-stage pipeline spanning multiple rare disease areas
- Level Up: 13 primary medicines on market



2024 accomplishments set the stage to drive future growth



Multiple global catalysts expected in 2025



SEK 26,027 M 2024 revenue, +19% growth at CER



Head office in Stockholm with hubs in Basel, Switzerland and Waltham, MA (US), ~1,900 employees

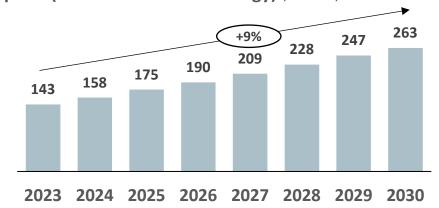
Rare diseases are an attractive market and expected to grow faster than general pharma



- ~10,000 rare disease have been identified with only an estimated 130 with marketed treatments
- High medical unmet need and treatments offering significant benefit
- Governance and regulatory incentives including faster path to approval and greater regulatory protection with orphan designation

Rare disease overall market expected to grow 9% until 2028¹

Orphan (ex. solid tumors Oncology) (USD bn)



Total pharma market expected to grow 7.5% between 2022-2028

Sobi well positioned within rare diseases

Current Sobi areas

	Worldwide annual sales estimates , USD Bn ²					
Therapeutic category	2023	2028	CAGR, %			
Oncology	68.3	112.8	11			
Haematology	22.8	34.4	9			
CNS	13.5	28.4	16			
Immunology	6.1	17.7	24			
Musculoskeletal	7.0	17.3	20			
Respiratory	15.1	15.1 14.6				
Various	8.3 13.5		10			
Cardiovascular	5.7	11.9	16			
Endocrine	4.4	5.7	5			
Systemic anti-infectives	1.6	4.7	24			
Sensory organs	2.1	3.7	12			
Gastro-intestinal	1.4	3.5	20			

^{1:} Evaluate Pharma Market Analyzer 2024 filtered for Orphan Drugs and excluding Solid Tumors Rare disease pharma:

^{2:} Evaluate Pharma Orphan Drug report 2024

Business model - source, develop and commercialise in the rare disease space





Unlock

Driving clinical development with potential new molecules and expansion of existing medicines



Level Up

2024: Revenue: SEK 26,027 M (+19% at CER)



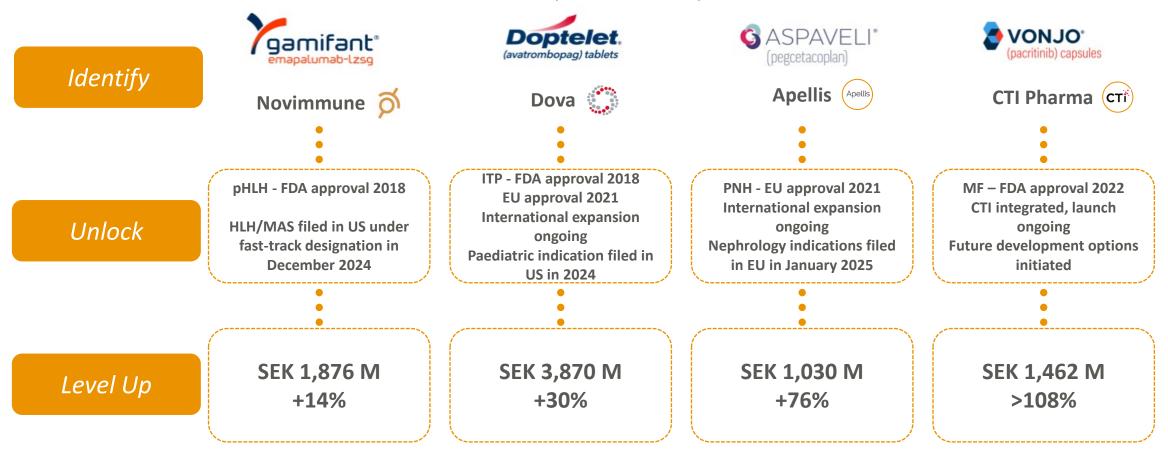
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Europe +14%
North America + 4%
International +14%
Other (including Beyfortus and Altuviiio royalty) +85%

Strong record of successful achievements in delivering medicines to rare disease patients around the world



Selected examples from the Sobi portfolio



Revenue 2024, % growth, year over year at CER

Next wave of catalysts to drive growth

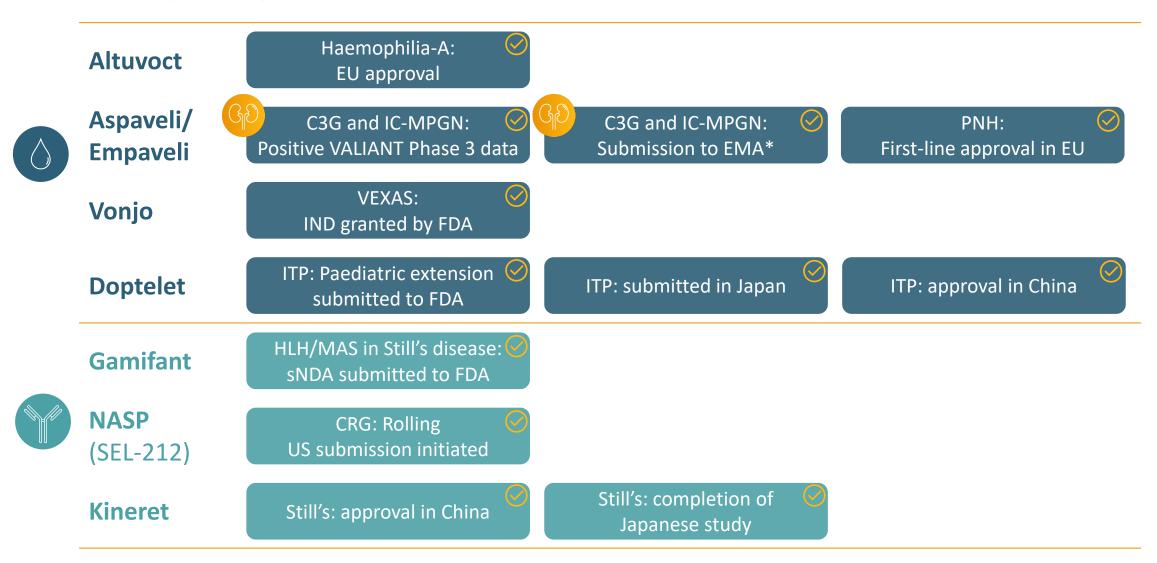


Asset	Indication	Phase 2	Phase 3	Registration	
Aspaveli/Empaveli (pegcetacoplan)	C3G and IC-MPGN Post-HSCT-associated microangiography				Pivotal VALIANT data presented at ASN Kidney Week 2024; Filed in EU February 2025
Gamifant	HLH / MAS in Stills disease				FDA priority review – PDUFA June 2025
(emapalumab)	Interferon driven Sepsis				EMBRACE Phase 2a study recruiting
Zynlonta (loncastuximab tesirine)	Diffuse large B-cell lymphoma, second line				LOTUS-5 study fully recruited
NASP (formerly SEL-212)	Uncontrolled gout				FDA Fast Track Designation granted 2024; Rolling Biologics License Application (BLA) initiated July 2024
Vonjo (pacritinib)	Myelofibrosis with severe thrombocytopenia VEXAS				PACIFICA confirmatory study ongoing Phase 2 PRAXIS study initiated
Doptelet (avatrombopag)	ITP, Japan Pediatric ITP, US				Japan –ITP indication submitted 2024 US- ITP Pediatric indication submitted 2024

C3G, Complement 3 glomerulopathy; IC-MPGN, Immune complex membranoproliferative glomerulonephritis; HSCT, Hematopoietic Stem Cell Transplantation; sHLH, Secondary hemophagocytic lymphohistiocytosis; MAS, macrophage activation syndrome; ITP, Immune thrombocytopenia

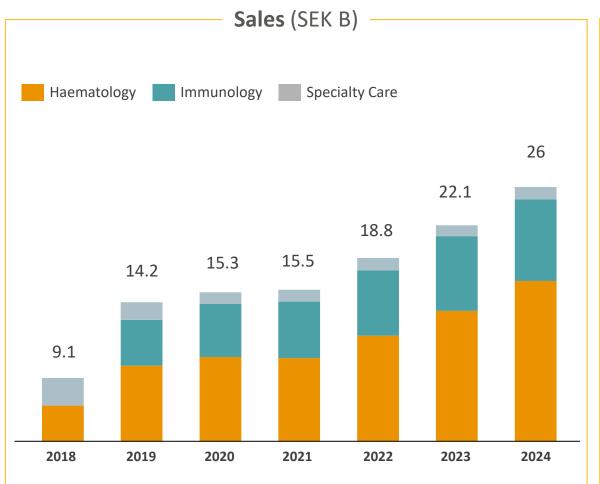


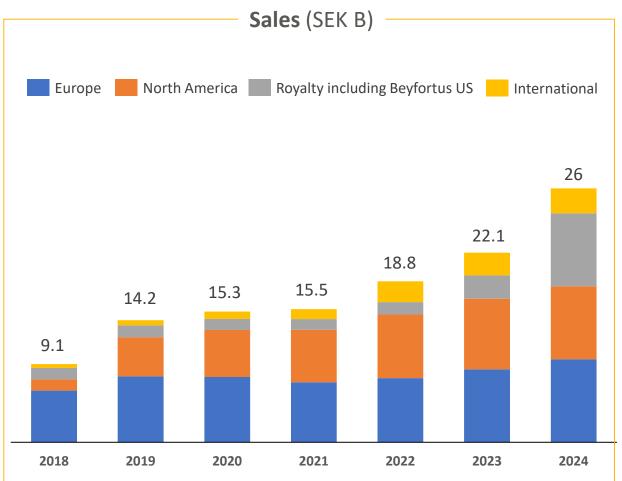
Strong progress in pipeline in 2024





Growth driven by core business area and all regions





Looking ahead to 2025

Anticipated major pipeline news flow

2025

Aspaveli / Empaveli – Nephrology

- EU regulatory decision
- Japan regulatory submission



Gamifant¹ – HLH / MAS



- US regulatory decision
- Japan regulatory submission



Altuvoct – Haemophilia A

 FREEDOM (Phase 3b) interim data



NASP – Uncontrolled gout



 US finalisation of rolling submission

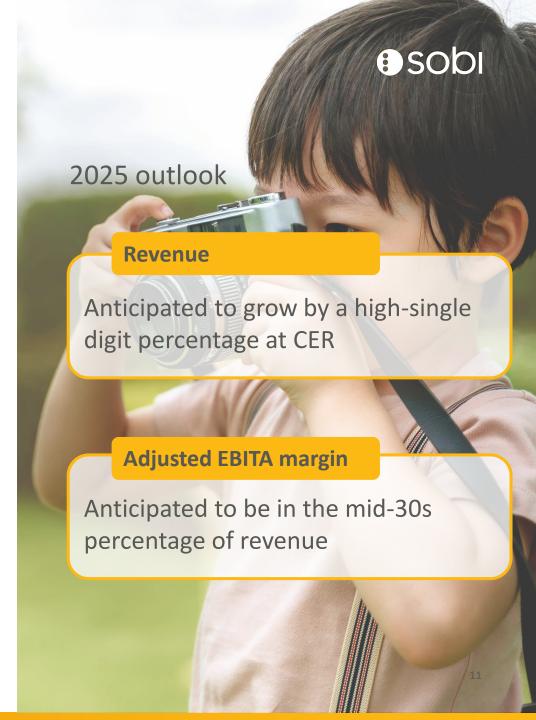


Kineret – Still's disease

Japan regulatory submission



^{1.} EU submission strategy to be announced in 2025
C3G and IC-MPGN: Complement 3 glomerulopathy and immune-complex membranoproliferative glomerulonephritis.
sHLH / MAS: secondary hemophagocytic lymphohistiocytosis / macrophage activation syndrome in patients with underlying rheumatological diseases, specifically Still's disease and systemic lupus erythematosus; DLBCL: Diffuse large B-cell lymphoma.



Sobi's near term building block of the future



Investment in 2025 for multiple launches in 2025/26

2

Major launches

- 1. Altuvoct
- 2. Vonjo

3

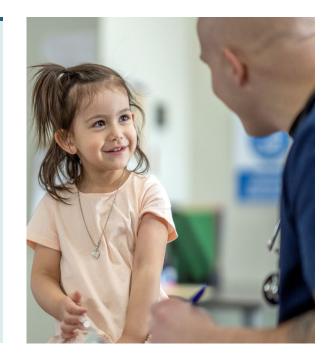
Key filing

- 1. Gamifant HLH/MAS
- 2. Aspaveli C3G/IC-MPGN
- 3. NASP uncontrolled gout

4

Priority development projects in area of high unmet medical need

- 1. Gamifant IDS
- 2. Vonjo VEXAS
- 3. Vonjo CMML
- 4. Altuvoct synovitis



Reason to Invest



Sobi: Unlocking the potential of breakthrough therapies, transforming everyday life for people living with rare diseases

Solid foundations

- Track record of identification of assets at late stage (relatively derisked)
 - Strong partner in the rare disease space
- Globally diversified business with strong EU and US business with continuous international growth
- Solid foundation in rare Haematology and Immunology
- Experienced leadership team
- Strong financial performance

Bright future

- Growing on market portfolio with active launches
 - Altuvoct (EU)
 - Vonjo (US)
- Multiple options unlocking future growth near term with 3 new potential launches in 2025/2026
 - Aspaveli in Nephrology (EU)
 - NASP in uncontrolled gout (US)
 - Gamifant in HLH/MAS (US)
- Longer-term in-house development options (Gamaifant, Vonjo & Altuvoct) supported by continuous strong business development

Management Team





Guido Oelkers Chief Executive Officer



Henrik Stenqvist
Chief Financial Officer



Lydia Abad-Franch
Chief Medical Officer, Head of
R&D and Medical Affairs



Duane H. Barnes Head of North America



Lena Bjurner Head of Human Resources



Sofiane Fahmy Head of Europe



Torbjörn Hallberg General Counsel & Head of Legal Affairs



Mahmood Ladha Head of Strategic transformation operations



Norbert Oppitz Head of International



Daniel Rankin Head of Strategy & Corporate Development



Christine Wesström Verations



Latest results
Q2 2025 and business area update

Q2 Highlights: Growth, Portfolio Expansion & Pipeline Milestones Continued Portfolio growth, +22% at CER



Revenue Q2: SEK 6,175 M, +22%

Adjusted EBITA margin Q2: 34%

Strategic portfolio¹ accounts for 55% of revenue in the quarter - growing 65% at CER

- Altuvoct® SEK 627 M
- Doptelet[®] SEK 1,220 M, +43%
- Aspaveli[®]/Empaveli[®] SEK 304 M, +28%

- Gamifant® SEK 632 M, +33%
- Vonjo[®] SEK 302 M, -4%
- Altuviiio® rovalties SEK 248 M, +98%



Key milestones achieved on track for late-stage pipeline

• Gamifant: approved by FDA for HLH/MAS in Still's disease Tamifant



 NASP: completed filing with FDA for uncontrolled gout, pending acceptance of file

2025 outlook - unchanged

Revenue: anticipated to grow by a high-single digit percentage at CER

Adjusted EBITA margin: anticipated to be in the mid-30s percentage of revenue

Per cent growth calculated in CER

Delivering strong Q2 growth & advancing long-term value

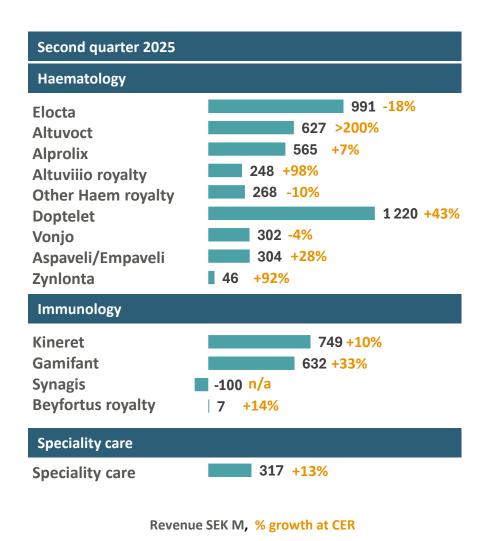


Underpinned by robust portfolio performance and global delivery

Revenue by segment			
	Q2 2025	change	contrib.
	SEK M	%	%
Haematology	4,570	+27	74
– Haemophilia	2,699	+24	43
Immunology	1,288	+11	21
	0.17	10	_
Specialty care	317	+13	5
Total	6,175	+22	100

Strong momentum across the portfolio in Q2



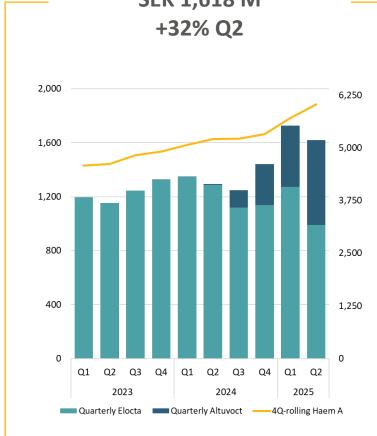


- Haemophilia A sales: Growing 32% driven by robust Altuvoct launch
- Doptelet: Continued strong demand across markets with 43% growth
- Aspaveli/Empaveli: Continued growth in number of patients across markets even with competitive pressure growing in PNH
- Vonjo: -4% decrease in the quarter, continued demand outweighed by impact from gross to net adjustments
- Kineret: 10% growth supported by increased demand across regions
- Gamifant: Strong performance in demand in Q2 with 33% growth

Altuvoct: Launches continue in Europe and Middle East Haemophilia A sales (Altuvoct +Elocta) grew 32% in Q2



Haemophilia A sales SEK 1,618 M +32% O2



Altuvoct launch:

- Second quarter 2025 sales of SEK 627 M
 - Strong launch progress with initial sales in 17 countries led by Germany, Switzerland, and Spain. UK full launch in July
 - Continued switching from Elocta and competing therapies, including non-factor products
 - Effective once-weekly treatment for enhanced bleed protection
 & treatment burden as a key clinical benefit in normalisation for
 FVIII levels*



Aspaveli: Best-in-class Phase 3 efficacy data, on track for EU nephrology launch in 2026





PNH

 Continued growth across markets with strong YoY growth, competitive pressure in PNH growing in Europe

Nephrology*

- EU: CHMP opinion expected by end 2025
- Best in class profile: 52-week VALIANT data presented at ERA 2025

Royalty agreement update

- Reduction in ex-U.S. royalty obligation to Apellis Pharmaceuticals, Inc. by 90% until defined caps are achieved, after which ex-U.S. royalties revert to the original license agreement
- Upfront payment: \$275 million in cash
- Up to \$25 million upon EMA approval of Aspaveli for C3G and primary IC-MPGN



VALIANT: Phase 3 study of pegcetacoplan in C3G and primary IC-MPGN

Vonjo: Demand growing but sales impact from gross to net adjustments





- Demand increasing vs PY in Q2: +11% volume growth
- Net sales -4% in Q2
- GTN impact due to recent changes in reimbursement

Strategic progress: (Focus: label expansion, guideline support, Internationalization and new indications)

- PACIFICA Phase 3 confirmatory study in MF: recruitment acceleration due to activation of international sites
- PAXIS study in VEXAS: enrolment in line with expectations, and high interest in the scientific community
- Continued dialogue with relevant stakeholders to facilitate label expansion and support guidelines* update



Gamifant: US FDA approves MAS in Still's disease

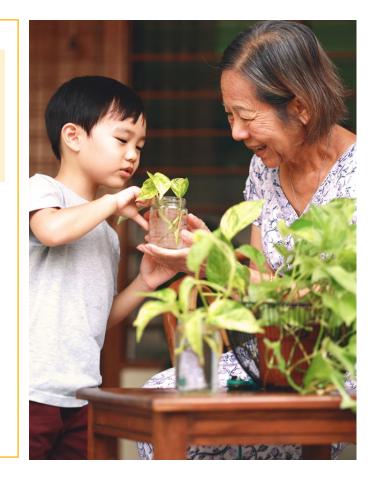


Strong sales growth driven by an increase in the number of patients on treatment and positive patient mix



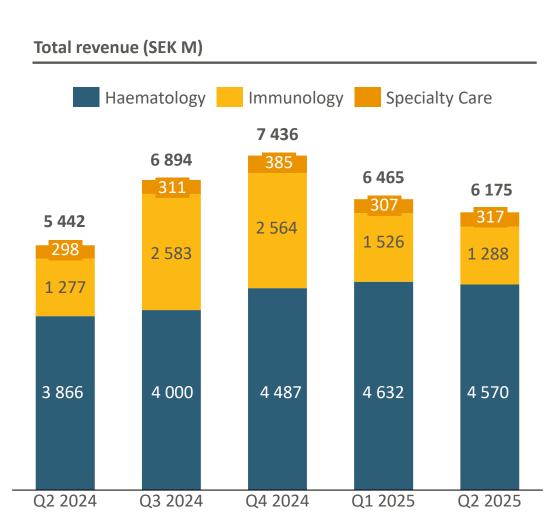
FDA approves, after priority review Gamifant as first-ever treatment for adults and children with Macrophage Activation Syndrome (MAS) in Still's disease

- Approval based on the pooled analysis of our pivotal EMERALD and NI-0501-06 studies showing at week 8:
 - 54% of patients had a complete response
 - 82% achieved clinical MAS remission (VAS ≤1 cm)



Q2 2025 Revenue and profit & loss





Amounts in SEK M	Q2 2025	Q2 2024	Change	Full-year 2024
Allioulits III SER IVI	2023	2024	Change	2024
Total revenue	6,175	5,442	13%	26,027
Adjusted Gross profit 1,2	4,781	4,166	15%	20,326
Adjusted Gross margin ^{1,2}	77 %	77%		78%
EBITA ¹	1,863	1,486	25%	9,158
Adjusted EBITA ^{1,2}	2,100	1,515	39%	9,368
EBITA margin ¹	30%	27%		35%
Adjusted EBITA margin ^{1,2}	34%	28%		36%
Profit for the period	634	224	183%	3,879
EPS, before dilution, SEK	1.85	0.66	181%	11.37
Adjusted EPS, before dilution, SEK ^{1,2}	2.38	0.72	>200%	11.83
Operating cash flow	1,448	2,329	-38%	7,388
Net debt ¹	11,386	16,028		15,194

^{1.} Alternative Performance Measures (APM); see the report for further information

^{2.} Items affecting comparability (IAC); see the report for further information

Absolute amounts in SEK million (except EPS) and at actual exchange rates; change at actual exchange rates (statutory view).

Sobi Outlook 2025



Key considerations for 2025

- Altuvoct launch progress
- Continued progress with commercial portfolio
- Beyfortus royalty
- Launch preparation
 - In US for NASP in uncontrolled gout
 - In Europe for Aspaveli in nephrology
- New studies e.g. Altuvoct, Vonjo VEXAS and CMML
- Ongoing major registrational activities Aspaveli, Gamifant and NASP



2025 outlook

Revenue

Anticipated to grow by a high singledigit percentage at CER

Adjusted EBITA margin

Anticipated to be in the mid-30s percentage of revenue



Sustainability at Sobi



Commitment to patients

- Access to treatment
- Patient centricity and engagement
- Patient and product safety
- Responsible marketing & sales
- Ethical R&D, focused on medical need

Responsible behaviour

- Safe, fair, and healthy work
- Inclusive, diverse workplace
- Lower environmental footprint
- Less resource consumption
- Compliance and anti-corruption

Sobi's climate targets approved by SBTi



In 2024, Sobi qualified for the third time as a constituent of the **Dow Jones Best-in-Class Europe Index (EUR)**.



The priorities are based on 21 key sustainability topics, covering climate, pollution, water, circularity, people, and business ethics.

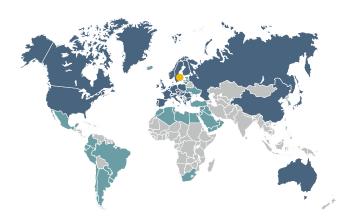
Commitment to patients





Access to treatment

~ **42,000** people treated* with medicines from Sobi.



9

projects from Phase 2 through registration

7

medicines or potential new medicines in development

Humanitarian aid



Continued support for WFHs* Humanitarian Aid Program.

>22,000

eople reported treated

>17,000

acute bleeds treated in 2024

>1,300

surgeries in 2024

885 M

International units of factor donated since programme start

Patient centricity

- Four international patient councils to advise on early clinical development.
- 525 employees
 completed training
 in patient centric
 practices through an
 initiative by Patient
 Focused Medicine
 Development (PFMD).



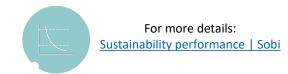
 Long-term sponsorships of EURORDIS, NORD, WFH, EHC and local patient organisations.*

^{*} European Organisation for Rare Diseases, National Organization for Rare Disorders, European Haemophilia Consortium

^{*} Measured as full-time equivalent patients, excluding use in pandemic related conditions

Always act responsibly





Caring for employees

Gender composition (%) Senior management 39 61 Overall 60 40

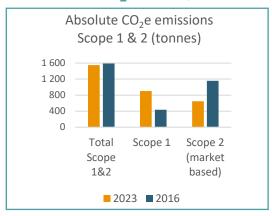
 Launch of DEI training toolbox & employee awareness month

>26,000

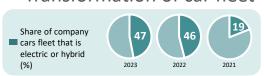
hours of locally managed training on leadership and personal development registered

Reduced footprint

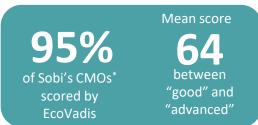
A 77% reduction in CO₂intensity between 2016
and 2023 (from 0,3 to 0,07
tonnes CO₂/MSEK)



Transformation of car fleet



Responsible sourcing



Supplier climate targets



Sobi supplier practices



Compliance

95% completed Code of Conduct training



91% completed newly released ABAC-training*

91%

completed training on data privacy and information security

^{*} Contract manufacturers ** Science Based Targets



Pipeline and upcoming news flow

Solid pipeline progress in Q2 2025



Aspaveli/ Empaveli C3G and IC-MPGN

VALIANT 52-week: consistent efficacy & safety

TA-TMA

Discontinued after Phase 2 strategic review



Gamifant

HLH/MAS in Still's disease

FDA approved extended indication



NASP

Uncontrolled gout

FDA rolling submission completed



Vonjo

VEXAS

First patient enrolled in PAXIS study



Altuvoct

Joint health

First patient enrolled in ALTITUDE Phase 4 study



C3G and **IC-MPGN**: Complement 3 glomerulopathy and immune-complex membranoproliferative glomerulonephritis. **TA-TMA**: Transplant-associated Thrombotic Microangiopathy. **HLH/MAS**: Haemophagocytic lymphohistiocytosis / macrophage activation syndrome. **NASP**: Nanoencapsulated sirolimus plus pegadricase (formerly known as SEL-212). **VEXAS**: Vacuoles E1 Ub activating enzyme X-linked Auto-inflammatory disease with Somatic mutations.

Progress to be continued in 2025-26

Anticipated pipeline news flow

2025 H2

2026

Aspaveli – C3G & IC-MPGN

- **EU CHMP opinion**
- Japan regulatory submission

Gamifant – HLH / MAS in Still's disease

Japan regulatory submission



Gamifant - IDS

Phase 2a data (proof of concept research collaboration)



Japan regulatory submission

Doptelet - ITP

- US: Paediatrics regulatory decision
- Japan regulatory decision

Olezarsen – FCS

EU regulatory decision



Aspaveli - C3G & IC-MPGN

- EU regulatory decision
- Japan regulatory decision



Japan regulatory decision



US regulatory decision

Zynlonta – DLBCL 2L

LOTIS-5 data readout

Altuvoct - Haemophilia A

FREEDOM Phase 3b initial study data













C3G and IC-MPGN: Complement 3 glomerulopathy and immune-complex membranoproliferative glomerulonephritis. HLH/MAS: Haemophagocytic lymphohistiocytosis / macrophage activation syndrome. IDS: Interferon gamma driven sepsis. FCS: Familial chylomicronemia syndrome. NASP: Nanoencapsulated sirolimus plus pegadricase (formerly known as SEL-212). DLBCL: Diffuse large B-cell lymphoma.

Sobi IR contacts





Investors page on sobi.com





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Notes on Haemophilia and RSV business



Haemophilia

- Sobi and Sanofi collaborate on the development and commercialisation of Alprolix and Elocta/Eloctate. The companies also collaborate on the development and commercialisation of efanesoctocog alfa, or Altuviiio in the US.
- Sobi has final development and commercialisation rights in the **Sobi territory (essentially Europe, North Africa, Russia, and most Middle Eastern markets).**
- Sanofi has final development and commercialisation rights in North America and all other regions in the world excluding the Sobi territory.

Link to press release

RSV

- Synagis Sobi has commercialisation rights in the US
- Beyfortus Marketed and sold by Sanofi in the US and ROW
 - Sobi receives royalties on US sales
 - Royalty rates started at 25% at launch, continue in 2024 and increase each year from 2025 to 2028 in a tiered fashion to a range of 30-35% of net sales. Beyond 2028, the royalty rates will remain at these levels.

Link to press release

